To: Superintendent

From: Troy A. Brown, Assistant Superintendent of Business Services

Date: October 6, 2022

Re: Purchase of Mobile Units

We are requesting the purchase of five mobile units for next school year in order to address upcoming needs. Two of the units will be placed at Brooklet Elementary and three of the units will be placed at Southeast Bulloch Middle. Our last bid for mobile units was brought to the Board in February 2022. It is our recommendation that we purchase these five mobile units off of our last bid. We are recommending this for two reasons:

- We have verified with another modular company regarding price changes this past year. They indicated that prices have been stable and have not materially changed during the past year.
- Due to the recent hurricane, we anticipate that the destruction of so many buildings in the affected states could result in the need for mobile units in those areas. We are concerned that this new demand could extend the lead time for us to receive mobile units and with an increased demand could also mean increased prices.

We are requesting that the Board purchase these five mobile units from Modular Solutions, who was the low bidder, in the total amount of $817,755. In addition to this base cost, we are requesting an additional 15% ($122,663) be set aside as a contingency. The total of the base bid and the contingency will be $940,418. These will be funded by ESPLOST. I have attached the bid tabulation form that was presented to the Board in February 2022.

Modular bids for LCES due date 2/3/2022, 2 units

Company Name	Base Bid	Bid Bond	Delivery Date	Other info
Aries	$ 430,212.00	yes	13-Jun-22	
Mobile Modular	$ 379,086.00	yes	10-Jun-22	
Modular Solutions	$ 327,102.00	yes	end of April 2022	
Modular Technologies	$ 342,464.00	yes	8-Jul-22	
Modular Genius	$ 427,007.00	yes	20-May-22	

Opened by, Signature, William Bland

2/4/2022
date

Witnessed by, Ryan Macy